



Philippine Clinical Chemistry & Diagnostic Corp.



BIDDING SPECIALIST

JOB DESCRIPTION:

- Responsible to solicit and maintain bids and agreements with current and potential customers.
- Also to manage prices and data to assist the company in maximizing its profitability. Solicits coordinates, generates and negotiates government invitations to Bid, Requests and Quotations and manage resulting contracts.
- Initiates meetings with Finance, Purchasing, and Logistics to establish pricing, delivery and documentation required for contract agreements.
- Organize and follow up all parts evolved on the bid up to delivering the products. Be able to determine when to bid or when to pass.
- Work with the sales reps to know about their government customers who provide bids. Be able to read Terms and details of bids, especially delivery specifications.
- Learn how to deal with contracting officers, how to gain required information and learn how to ask right questions.
- Learn what you can and can't do, say and/or ask! Maintain bid database, including "wins" and "losses", plus leads from agencies.
- Establishes and maintains contract with government contract personnel to ensure the smooth working of the contract awarding process.
- Performs other related department tasks and provides assistance to other departments concerning contract issues. And other related tasks concerning bidding.

Interested applicant may send CV thru hrd@pccd.com.ph

For walk-in applicants our office is located at 9f Fems Tower Bldg. Zobel Roxas St. cor. Osmena Highway Sta. Ana Manila



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BIOMEDICAL ENGINEER

Qualifications:

- ✓ Male/Female
- ✓ Graduate of ECE/EE or any related courses
- ✓ Familiar with basic electronic devices, instrumentation equipment, electronic principles and other related fields
- ✓ Having PRC license is an advantage but not a requirement
- ✓ Having good driving skills is an advantage
- ✓ With good communication skills in both english and tagalog
- ✓ Fresh graduated are welcome to apply

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MEDICAL REPRESENTATIVE

- ✓ Must be at least Bachelor's/College Degree in any field medical courses especially (MedTech) with or without sales experience
- ✓ Familiar with different kinds of laboratory machines chemistry analyzers, hematology analyzers, electrolyte analyzers, etc.
- ✓ Can manage to input parameters and do the reagent testing and demo
- ✓ Willing to travel to different areas covered by the sales representative whenever demo or product introduction is required.
- ✓ Present and sell company products and services to current and potential clients
- ✓ Willing to learn and to be trained
- ✓ Can work with minimum supervision

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